

#### Meta Ads Report Acorn Hills

#### **Acorn Hills**





#### Exceptional

#### **Acorn Hills**

# Quick Healthcheck Impressions increasing Reach increasing Total Spend increasing Revenue increasing Clicks increasing CPC remains the same CPM Decreasing

Increasing: +5%
Decreasing: -5%
Remains the same: -5% - +5%

**Overall Performance:** 

Exceptional: 80-100 points Highly Effective: 60 – 79 points Somewhat Effective: 40 – 59 points Not Effective: 20 – 39 points Negatively Affected: 0-19 points





#### Overview

#### Acorn Hills





## **1** Key Indicators How you performed on key indicators

iew

**IMPRESSIONS** 

11M

+19%

**REACH** 

4M

+54%

**CLICKS** 

33K

+84%

TOTAL SPEND (TRY)

174K も

+43%

**ENGAGEMENT RATE (%)** 

15 %

-51%

ROAS (RETURN ON AD SPEND)

2

N/A

CPC (COST PER CLICK) (TRY)

5も

0%

CPM (COST PER 1M IMPRESSION) (TRY)

15も

-69%

TOTAL POST REACTIONS

2K

+23%

CONVERSION RATE (%)

1 %

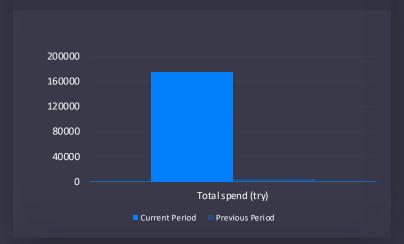
N/A



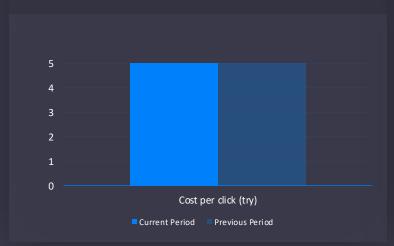
## Overall results from your ad account

#### Acorn Hills | Overview May 01 2025 - May 31 2025 vs Mar 31 2025 - Apr 30 2025

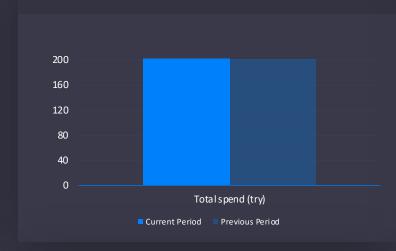
#### TOTAL SPEND (TRY)



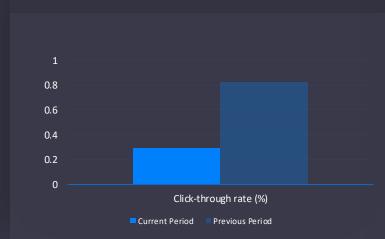
#### CPC (TRY)



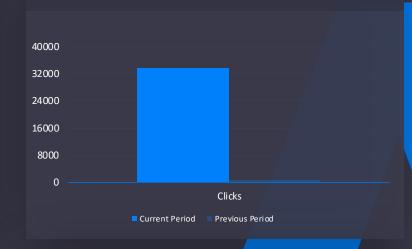
#### **TOTAL CONVERSIONS**



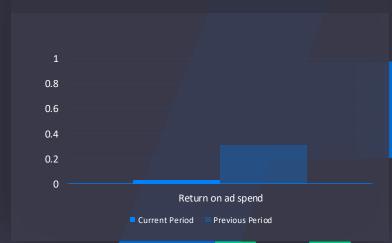
#### CTR (%)



#### CLICKS



#### ROAS





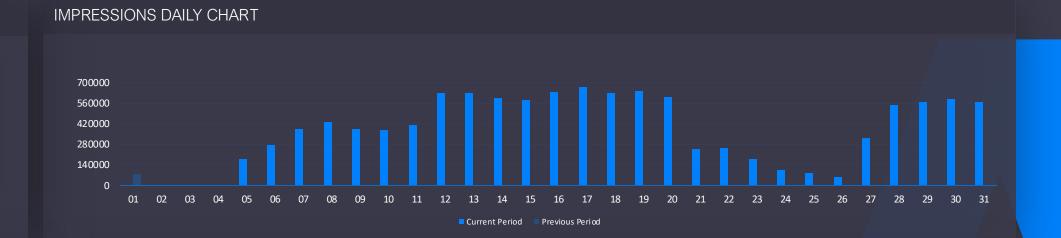


# 106 Impressions & Reach How many times your content was seen and by how many people

**IMPRESSIONS** 

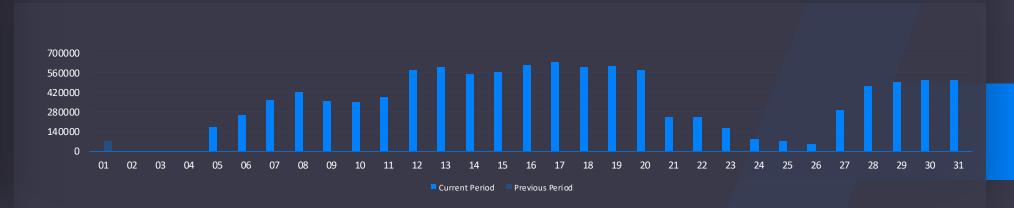
11M

+39%



REACH

4M +57% **REACH DAILY CHART** 



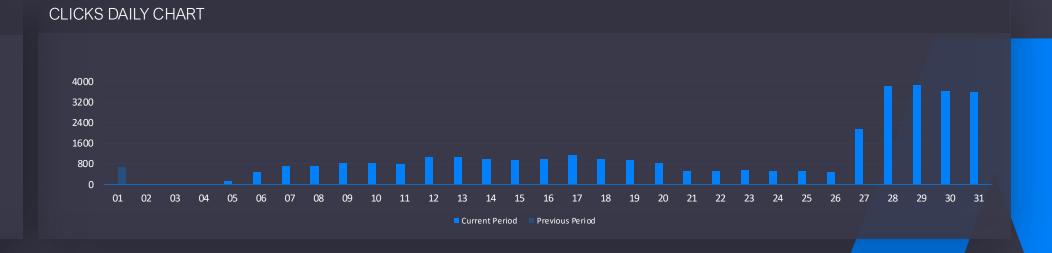




# Clicks & CTR Total link clicks and click-through rate performance

**CLICKS** 

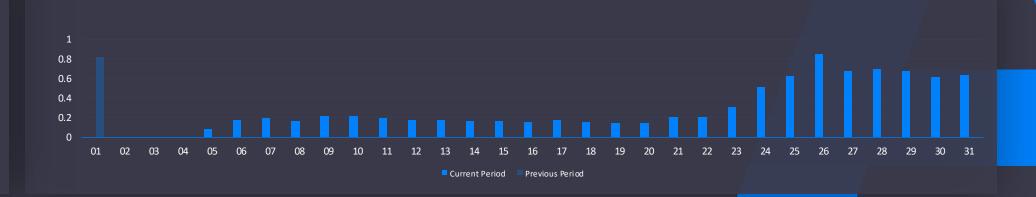
33K +14%



CTR (%)

1 % +1%

CLICK THROUGH RATE DAILY CHART (%)

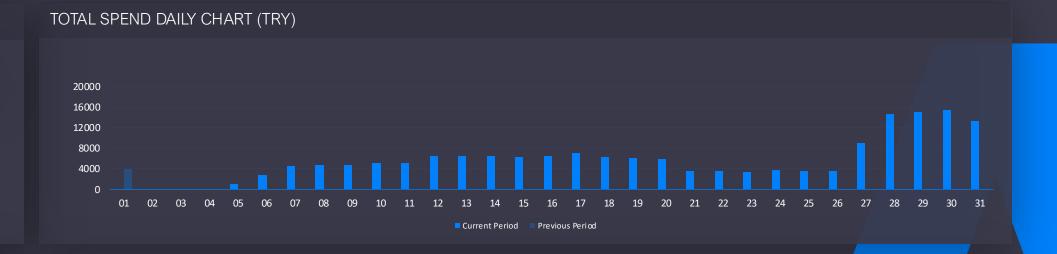




## 108 Total Spend & Revenue How much you spent and what you earned in return

TOTAL SPEND (TRY)

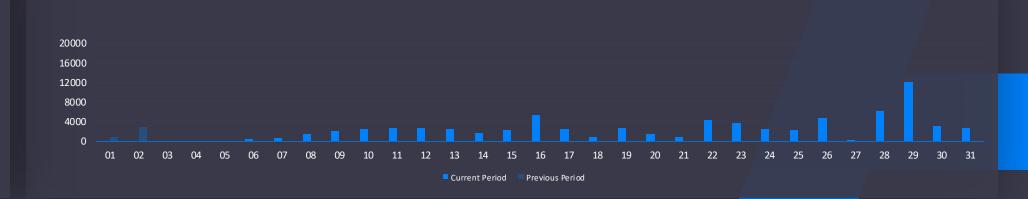
174K **t** +68%



REVENUE (TRY)

73K **t** +18%

REVENUE DAILY CHART (TRY)









#### Audience

#### **Acorn Hills**





## Ads Audience Who your ads reached, and where they were seen

**TOP COUNTRY** 

TR

TOP CITY

Istanbul Province TOP DEVICE

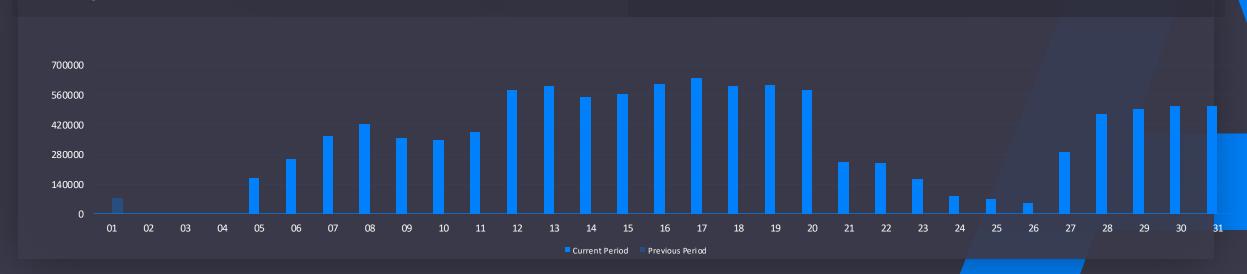
Mobile\_app

TOP AUDIENCE

F 18-24 18-24

TOP AGE GROUP

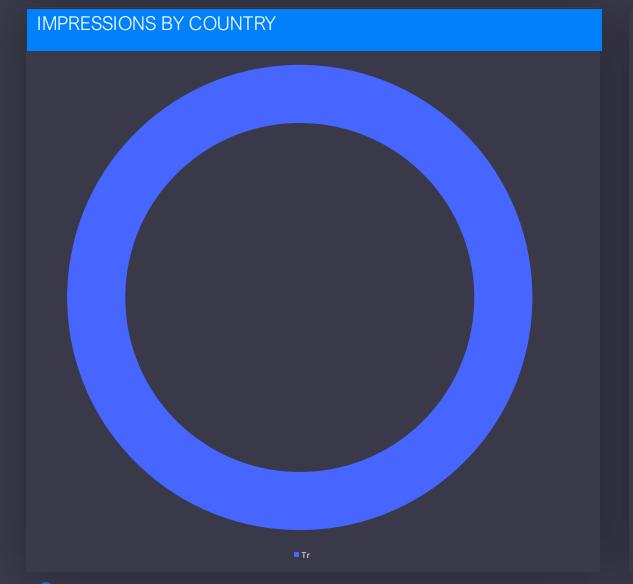








## Impressions by Country Top countries where your ads appeared

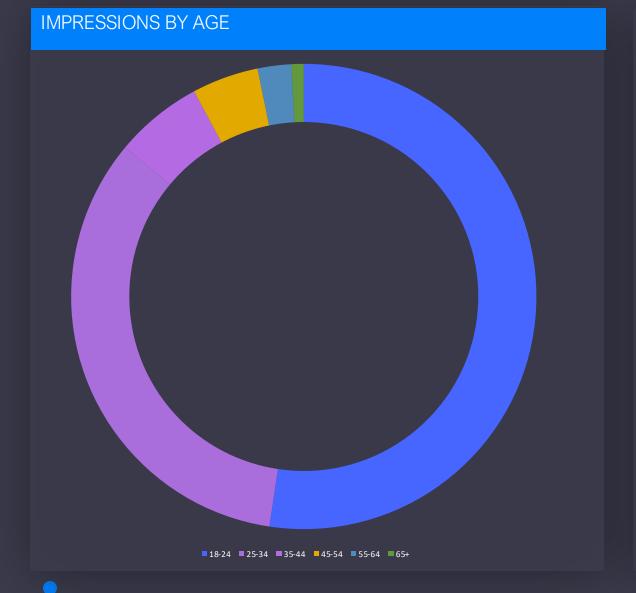


Country	Impressions
TR	11M +29%





# 1 2 Impressions by Age Which age groups saw your ads the most



Age	Impressions
18-24	6M +14%
25-34	3M +13%
35-44	708K +47%
45-54	536K +52%
55-64	270K +11%
65+	99K +68%







#### Platform Breakdown - Facebook

#### **Acorn Hills**





## 1 4 Facebook Key Indicators Core performance metrics from your Facebook ads

ook **()** 

**IMPRESSIONS** 

323K

+56%

**ENGAGEMENT RATE (%)** 

27 %

-24%

CLICKS

4K

+37%

TOTAL SPEND (TRY)

10K も

+29%

PAGE LIKES

23

+22%

ROAS (RETURN ON AD SPEND)

1

N/A

CPC (COST PER CLICK) (TRY)

2 も

-33%

CPM (COST PER 1M IMPRESSION) (TRY)

33 も

-48%

POST REACTIONS

642

+10%

CONVERSION RATE (%)

1 %

N/A

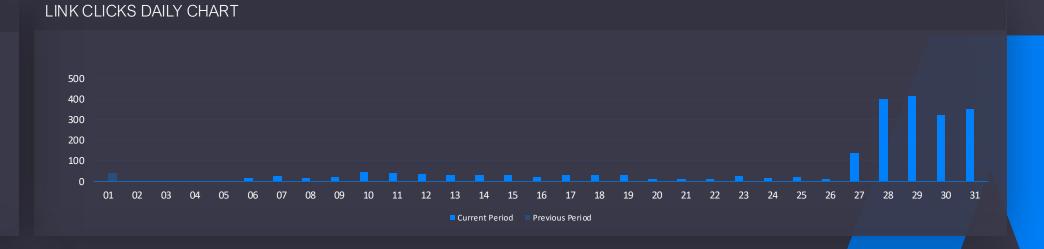


## 1 5 Facebook Link Clicks & CTR How often Facebook users clicked your ad links



LINK CLICKS

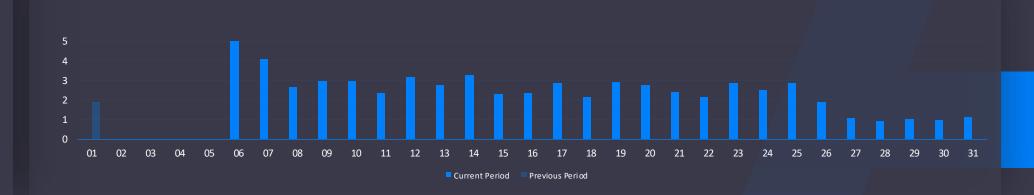
2K +19%



CTR (%)

**2** +1%

CTR DAILY CHART (%)





## 1 6 Facebook Frequency & Reactions How many times your ads appeared and how users reacted



**FREQUENCY** 

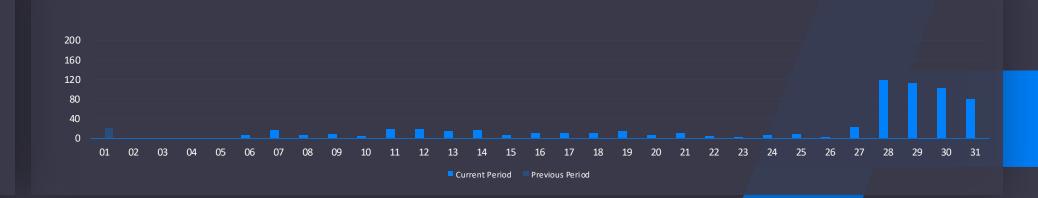
**33** +10%



**POST REACTIONS** 

642 +47%









Platform Breakdown - Instagram

#### **Acorn Hills**





#### 1 8 Instagram Key Indicators Core performance metrics from your Instagram ads

m (25)

**IMPRESSIONS** 

11M

+14%

**ENGAGEMENT RATE (%)** 

15 %

-52%

CLICKS

29K

+32%

TOTAL SPEND (TRY)

164Kも

+74%

LINK CLICKS

20K

+28%

ROAS (RETURN ON AD SPEND)

1

N/A

CPC (COST PER CLICK) (TRY)

5も

-17%

CPM (COST PER 1M IMPRESSION) (TRY)

14も

-71%

**REACTIONS** 

2K

+12%

CONVERSION RATE (%)

1 %

N/A



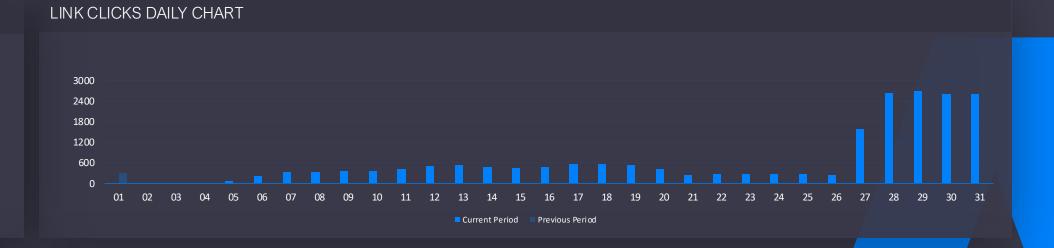
## 1 9 Instagram Link Clicks & CTR How often Instagram users clicked your ad links



LINK CLICKS

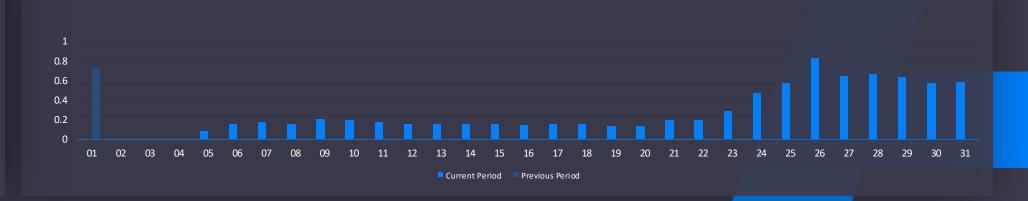
20K

+15%



CTR (%)

1 % +1% CTR DAILY CHART (%)





# 20 Instagram Saves & Shares How many users saved or shared your Instagram ads



SAVES

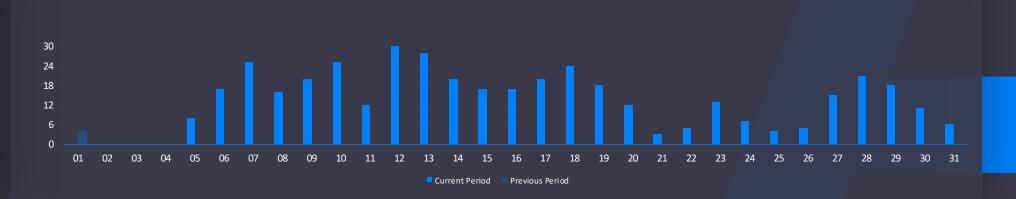
26 +12%



SHARES

**417** +15%

#### SHARES DAILY CHART







#### Campaigns

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# 22 Campaign Overview Performance summary of your active ad campaigns

Campaign ID	Campaign Name	Impressions	Reach	Clicks	CTR (%)	Engagement Rate (%)	Total Spend (TRY)	Frequency
120222878658160495	TR_FRA_AW_TP_FRAG	5M	2M	5K	1	<b>15</b>	39K	2
	RANCE_5_25_TR	+58%	+56%	+53%	+0%	+15%	+40%	+2%
120223845834360495	TR_FRA_AW_TP_FRAG	2M	1M	3K	1	18	29K	1
	RANCE_5_25_TR	+74%	+17%	+39%	+0%	+18%	+30%	+2%
120225089352160495	TR_FRA_CS_TP_FRAGR	2M	1M	14K	0	10	50K	2
	ANCE_5_25_TR	+67%	+18%	+14%	+1%	+10%	+50%	+2%
120214252631360495	TR_MBR_CR_AO_BRAN	354K	177K	3K	1	15	21K	1
	D_RTG_1_25_TR	+35%	+17%	+34%	+1%	+15%	+22%	+2%
120214254165300495	TR_MBR_CR_AO_BRAN	310K	174K	3K	<b>1</b>	30	19K	1
	D_RTG_1_25_TR	+31%	+19%	+32%	+1%	+30%	+20%	+1%
120214253251960495	TR_MBR_CR_AO_BRAN	129K	63K	2K	2	35	14K	2
	D_RTG_1_25_TR	+12%	+63%	+24%	+2%	+35%	+15%	+2%

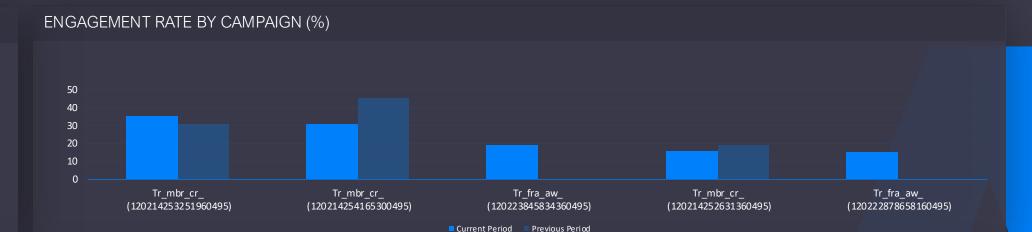




## 23 Engagement & CTR Total interactions and click-through rate

TOTAL ENGAGEMENT RATE (%)

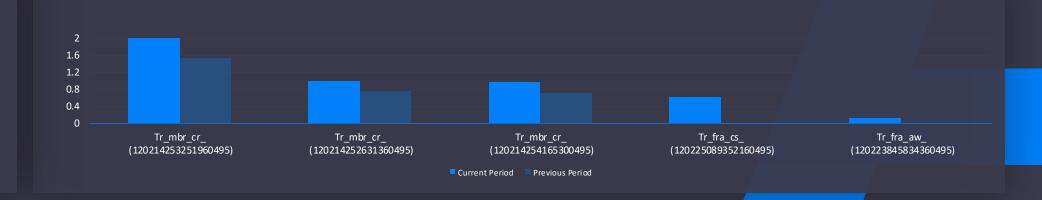
15 % -50%



TOTAL CTR (%)

2 % +1%



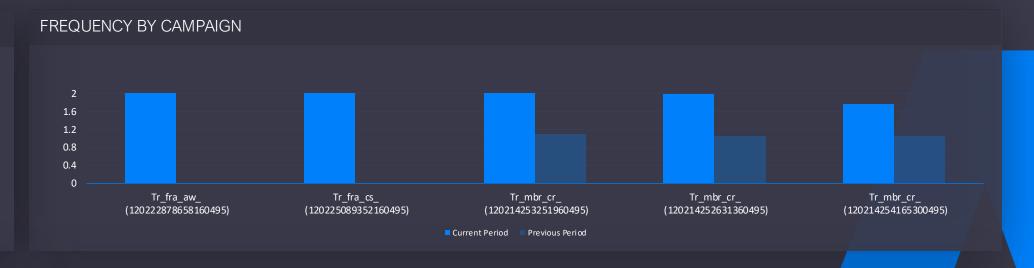




## 24 Frequency & Reach How often ads ran and how many people saw them across campaigns

**TOTAL CAMPAIGN FREQUENCY** 

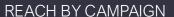
+10%

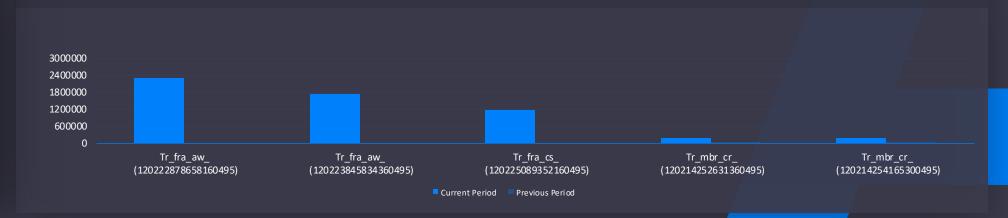


TOTAL CAMPAIGN REACH

5M

+19%





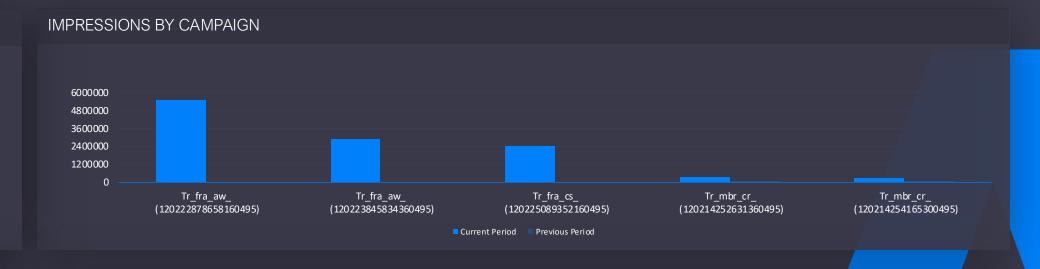


## 25 Impressions & CPE Total views and cost per engagement

**TOTAL IMPRESSIONS** 

11M

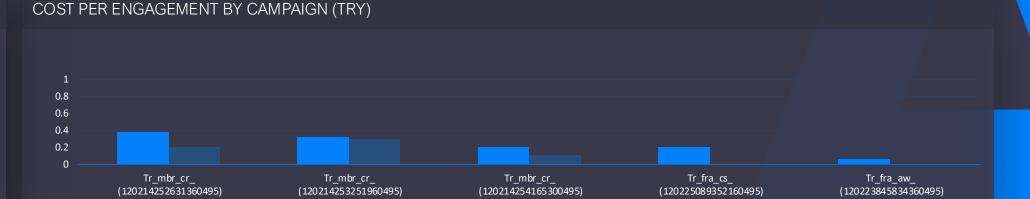
+14%



TOTAL COST PER ENGAGEMENT (TRY)

2も

+1%



■ Current Period ■ Previous Period





#### Sales Performance

#### **Acorn Hills**





#### 27 Sales Performance Overview Revenue and conversion metrics from your ads

e **CO** 

TOTAL PURCHASES

**7** +60%

CPP (Cost Per Purchase) (TRY)

39 も

-25%

TOTAL REVENUE (TRY)

73K も

+89%

ROAS

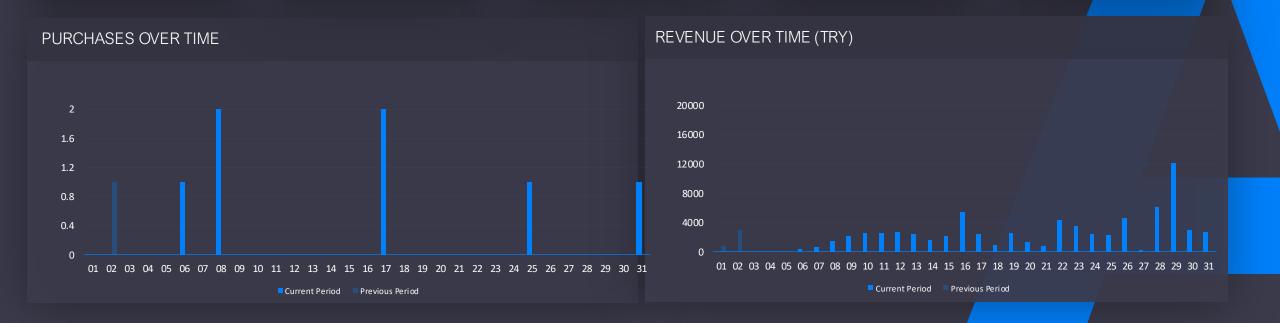
2

N/A

ADD TO CART

233

+18%







# 28 Add to Cart Performance How often users added products to their cart

COST PER ADD TO CART(TRY)

751も

+18%

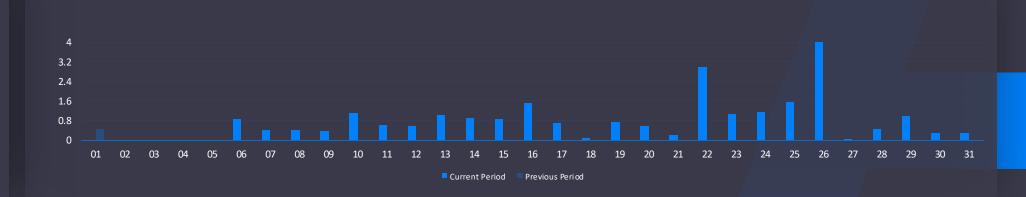




ADD TO CART RATE (%)

1 %

#### TOTAL ADD TO CART RATE DAILY CHART (%)







#### Ad Performance

## Acorn Hills





# 30 Ad Sets Overview Detailed performance of each ad set

Ad Set Name	Impressions	Reach	Clicks	CTR (%)	Engagement Rate (%)	Total Spend (TRY)	Frequency
AW_SOC_DEM_NA_CPM_	3M	2M	3K	1	<b>17</b>	21K	1
MASS_ORGANIC	+78%	+28%	+3%	+0%	+17%	+21%	+1%
CS_SOC_DEM_NA_CPC_Vi deo	2M	1M	14K	1	10	50K	2
	+45%	+10%	+15%	+1%	+10%	+50%	+2%
AW_SOC_DEM_NA_CPM_T	1M	1M	2K	0	<b>17</b>	16K	<b>1</b>
EMSİLCİ KİTLESİ_DARK	+14%	+13%	+2%	+0%	+18%	+16%	+1.2%
AW_SOC_DEM_NA_CPM_T EMSİLCİ KİTLESİ_ORGAN	1M +18%	1M +19%	1K +1%	0 +0%	20 +20%	13K +13%	1 +1%
TR_MBR_CR_AO_BRAND_ RTG_1_25_TRY_FB- IG_LE	310K +71%	174K +40%	3K +1%	1 +37%	30 -32%	19K +92%	1 +68%
CR_SOC_INT_1P_LEADS_	285K	152K	2K	0	19	16K	<b>1</b>
GENZ_MASS ((Eğlence	+56%	+54%	+1%	+35%	-25%	+16%	+78%
TR_MBR_CR_AO_BRAND_ RTG_1_25_TRY_FB - REM	129K +43%	63K +58%	2K +3%	2 +11%	35 +19%	14K +30%	2 +97%
CR_SOC_INT_1P_LEADS_	68K	44K	831	1	2	5K	1
GENZ_MASS (Eğitim Se	+64%	+42%	+48%	-21%	-9%	+51%	+42%
TR_MBR_CR_AO_BRAND_ RTG_1_25_TRY_FB - LOOK	312 +312%	300 +300%	<b>7</b> +7%	<b>2</b> +2%	<b>43</b> +43%	<b>36</b> +37%	1 +1%

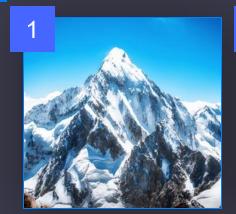




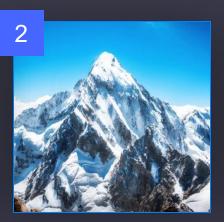


## Top Ad by Impressions Ads with the highest number of views

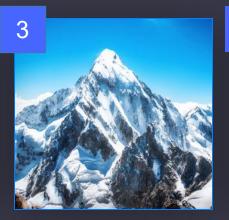




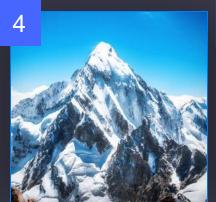
FRAGRANCE\_AW\_T P\_SOC\_DEM\_NA\_C PM\_VID\_CGI\_VIDE O\_ORGANIC



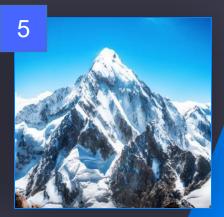
FRAGRANCE\_AW\_T P\_SOC\_DEM\_NA\_C PM\_VID\_CGI\_VIDE



AW\_SOC\_DEM\_NA\_ CPM\_TEMSILCI KITLESI\_DARK



FRAGRANCE\_CS\_T P\_SOC\_DEM\_NA\_C PC\_STORY\_VIDEO 2



AW\_SOC\_DEM\_NA\_ CPM\_TEMSILCI KITLESI\_ORGANIC

Platform	instagram
Date	2025-05-05
Impressions	3M
Total Spend (TRY)	21K
	2M
Clicks	3K
CTR (%)	1
CPC (TRY)	7
Conversion Rate (%)	1

Platform	instagram
Date	2025-04-30
Impressions	2M
Total Spend (TRY)	17K
	1M
Clicks	2K
CTR (%)	1
CPC (TRY)	6
Conversion Rate (%)	1

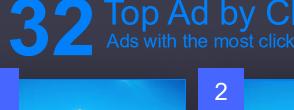
Platform	instagram
Date	2025-05-12
Impressions	1M
Total Spend (TRY)	16K
	1M
Clicks	2K
CTR (%)	1
CPC (TRY)	7
Conversion Rate (%)	0

Platform	instagram
Date	2025-05-27
Impressions	1M
Total Spend (TRY)	26K
	793K
Clicks	7K
	1
CPC (TRY)	3
Conversion Rate (%)	1

Platform	instagram
Date	2025-05-12
Impressions	1M
Total Spend (TRY)	13K
	1M
Clicks	1K
CTR (%)	1
CPC (TRY)	9
Conversion Rate	4

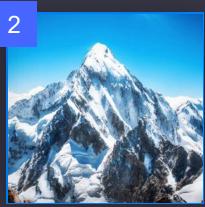


## Top Ad by Clicks Ads with the most clicks

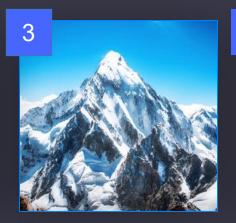




FRAGRANCE CS T P\_SOC\_DEM\_NA\_C PC\_STORY\_VIDEO 2



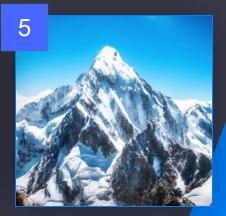
FRAGRANCE\_AW\_T P\_SOC\_DEM\_NA\_C PM\_VID\_CGI\_VIDE O\_ORGANIC



FRAGRANCE\_AW\_T P\_SOC\_DEM\_NA\_C PM\_VID\_CGI\_VIDE



FRAGRANCE\_CS\_T P\_SOC\_DEM\_NA\_C PC\_STORY\_VIDEO



AW\_SOC\_DEM\_NA\_ CPM\_TEMSILCI KITLESI\_DARK

Platform	instagram
Date	2025-05-27
Impressions	1M
Total Spend (TRY)	26K
	793K
Clicks	7K
CTR (%)	1
CPC (TRY)	3
Conversion Rate (%)	1

Platform	instagram
Date	2025-05-05
Impressions	3M
Total Spend (TRY)	21K
	2M
Clicks	3K
CTR (%)	1
CPC (TRY)	7
Conversion Rate (%)	1

Platform	instagram
Date	2025-04-30
Impressions	2M
Total Spend (TRY)	17K
	1M
Clicks	2K
CTR (%)	1
CPC (TRY)	6
Conversion Rate (%)	1

Platform	instagram
Date	2025-05-27
Impressions	318K
Total Spend (TRY)	9K
	210K
Clicks	2K
	1
CPC (TRY)	3
Conversion Rate (%)	1

Platform	instagram
Date	2025-05-12
Impressions	1M
Total Spend (TRY)	16K
	1M
Clicks	2K
CTR (%)	1
CPC (TRY)	7
Conversion Rate	





#### Insights

#### Acorn Hills





Issue No	Platform	Issue	Recommendation	Priority	Category	Status	Dated Issued
267	Meta Ads	CTR is low, ROAS is high. You're only converting warm audiences.	This means your retargeting is doing the heavy lifting, but your top-of-funnel is weak. You're not pulling in fresh traffic. Fix it by	P3 - Low / V3 - Low	Boost conversion s	Open	2025-06- 27T13:57:56
264	Meta Ads	CTR is low, ROAS is high. You're only converting warm audiences.	This means your retargeting is doing the heavy lifting, but your top-of-funnel is weak. You're not pulling in fresh traffic. Fix it by	P1 - Importa nt / V1 - Major	Optimize campaign performanc e	Open	2025-06- 27T13:56:42
265	Meta Ads	CTR is low, ROAS is high. You're only converting warm audiences.	This means your retargeting is doing the heavy lifting, but your top-of-funnel is weak. You're not pulling in fresh traffic. Fix it by	P2 - Normal / V2 - Moderat e	Increase ad reach	Open	2025-06- 27T13:57:13
266	Meta Ads	CTR is low, ROAS is high. You're only converting warm audiences.	This means your retargeting is doing the heavy lifting, but your top-of-funnel is weak. You're not pulling in fresh traffic. Fix it by	P1 - Importa nt / V1 - Major	Improve targeting strategy	Open	2025-06- 27T13:57:28
268	Meta Ads	CTR is low, ROAS is high. You're only converting warm audiences.	This means your retargeting is doing the heavy lifting, but your top-of-funnel is weak. You're not pulling in fresh traffic. Fix it by	P1 - Importa nt / V2 - Moderat e	Enhance ad creatives	Open	2025-06- 27T13:58:07







#### Glossary

#### Acorn Hills





UU

Name	Description
Adds to Cart	The number of times people added items to their shopping cart after clicking your ad.
Amount Spent	Another term for total Spend.
App Installs	The number of times your app was installed after someone clicked your ad.
Checkouts Initiated	The number of times people started the checkout process after clicking your ad.
Clicks	The total number of clicks on your ad, including all types of clicks.
Comments	The number of comments on your ad.
Cost Per 1,000 Impressions (CPM)	The average cost for 1,000 impressions.
Cost Per App Install	The average cost per app installation.
Cost Per Click (CPC)	The average cost for each click on your ad.
Cost Per Landing Page View	The average cost when someone loads the destination page after clicking your ad.





Name	Description
Cost Per Lead	The average cost per lead form submission.
Cost Per Outbound Click	The average cost for each outbound click.
Cost Per Purchase	The average cost per purchase.
Cost Per ThruPlay	The average cost per ThruPlay.
Cost Per Unique Click	The average cost per unique click on your ad.
Frequency	The average number of times each person saw your ad.
Impressions	The number of times your ads were on screen.
Landing Page Views	The number of times a person clicked your ad and successfully loaded the destination webpage.
Leads (Form Submissions)	The number of people who submitted their information through your ad forms.
Link Clicks	The number of clicks on links within the ad that led to advertiser-specified destinations.





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Name	Description
Messaging Conversations Started	The number of new conversations initiated through your ad.
Messaging Replies	The number of replies received in messaging conversations started from your ad.
Outbound Clicks	The number of clicks that took people off Facebook properties.
Page Likes	The number of people who liked your Facebook Page as a result of your ad.
Post Engagements	The total number of actions (like reactions, comments, shares, and clicks) people took on your ad posts.
Post Saves	The number of times your ad was saved by people.
Purchase Conversion Value	The total value (in monetary terms) of purchases attributed to your ads.
Purchases	The number of purchases resulting from your ads.
ROAS (Return on Ad Spend)	Revenue generated for every dollar spent on advertising.
Reach	The number of unique people who saw your ads at least once.





# 39 Meta Ads Glossary

Name	Description
Reactions	Total number of reactions (Like, Love, Haha, Wow, Sad, Angry) on your ad.
Shares	The number of times people shared your ad.
Spend	The total amount spent on your ads during the selected period.
ThruPlays	The number of times your video was played to completion or for at least 15 seconds.
Unique Clicks	The number of people who clicked your ad at least once.
Unique Outbound Clicks	Unique users who clicked a link that led them outside Facebook properties.
Video Average Watch Time	The average amount of time people spent watching your video.
Video Views	The number of times your video ad was watched for at least 3 seconds.
Website Content Views	The number of times people viewed important pages on your website (like product pages).







#### Meta Ads Report Acorn Hills

#### **Acorn Hills**



